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B. False

Correct Answer: A

Explanation:

S Controls are being deprecated from the system and phased out. Users that started using SFDC after October 2010 will not see S Controls as an option.

QUESTION 86

S-Controls are only triggered through the user interface.

- A. True
- B. False

Correct Answer: A

QUESTION 87

Sales force can be used as a release and change management tool.

- A. True
- B. False

Correct Answer: A

QUESTION 88

Steps can be added to an active approval process.

- A. True
- B. False

Correct Answer: B

Explanation:

Steps cannot be added after the process has been activated.

QUESTION 89

The API fully respects the security and access protocols configured through Force.com builder.

- A. True
- B. False

Correct Answer: A

QUESTION 90

The Data loader can be used to assign record ownership to inactive users.

- A. True
- B. False

Correct Answer: B

Explanation:

The data loader can only be used to assign records to active users.

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QUESTION 91

The Excel Connector a supported product?

- A. True
- B. False

Correct Answer: B

Explanation:

The excel connector is not supported by SFDC.

QUESTION 92

The Excel Connector can retrieve data from multiple objects (e.g., Accounts, Contacts) in a single query.

- A. True
- B. False

Correct Answer: B

Explanation:

Only one object can be queried at a time.

QUESTION 93

The Mass Delete tool can be used on any object

- A. True
- B. False

Correct Answer: B

Explanation:

The mass delete tool will only work with standard objects: Accounts, Leads, Activities, Contacts, Cases, Solutions and Products

QUESTION 94

The Schema Extract tool is supported by Sales force.

- A. True
- B. False

Correct Answer: B

Explanation:

The Schema extract tool is not supported by Sales force.

QUESTION 95

The system administrator profile can be modified to restrict permissions to view and modify data.

- A. True
- B. False

Correct Answer: B

Explanation:

System Administrator is a Standard profile and cannot be modified.

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QUESTION 96

Validation rules are executed for fields that are stored in the object but not part of the displayed page layout.

- A. True
- B. False

Correct Answer: A

Explanation:

Validation rules are executed for all fields on an object regardless of whether or not they are displayed on the page layout.

QUESTION 97

You can log a case with Sales force to see if an employee exported data within a particular time frame.

- A. True
- B. False

Correct Answer: A

Explanation:

This is called forensic investigation and can be requested via a case.

QUESTION 98

You can package standard objects.

- A. True
- B. False

Correct Answer: B

QUESTION 99

You can provision multiple Sandbox orgs.

- A. True
- B. False

Correct Answer: A

Explanation:

There are 3 different types of sandboxes:

1. Production
2. Configuration
3. Developer

QUESTION 100

You can specify the criteria for specific objects desired in the weekly data export function?

- A. True

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B. False

Correct Answer: A

Explanation:

You can select the objects and create subsets of data in the weekly export.

QUESTION 101

You can use the Data Loader to extract attachments.

- A. True
- B. False

Correct Answer: B

Explanation:

The data loader can only be used to delete documents, not extract or export.

QUESTION 102

You should back up your data before changing or deleting data

- A. True
- B. False

Correct Answer: A

Explanation:

It is a best practice to backup your data so if there is an unexpected result, you can always roll back the changes.

QUESTION 103

You should rename records before merging.

- A. True
- B. False

Correct Answer: A

Explanation:

It is helpful to rename because you can easily identify the winning record

QUESTION 104

CORRECT TEXT

What are 2 the ways that Visual pages can be incorporated into the rest of your user interface?

Correct Answer:

1. Tabs
2. Embedded into page layouts

QUESTION 105

CORRECT TEXT

What are 3 scenarios when might it be better to use packaging and the App Exchange for testing and deployment?

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Correct Answer:

1. Moving from org to org: If a developer has created an entire app and needs to move it into a testing or prod environment.
2. Unmanaged Package changes: If a developer has installed an application from the App Exchange and made modifications.
3. Ad-hoc use: If an administrator or a developer needs to share an application in a more casual setting.

QUESTION 106

CORRECT TEXT

What are 4 common Challenges to going global?

Correct Answer:

1. Intl BU's & IT operating autonomously
2. Mix of English & native language
3. Immature sales processes
4. No Common platform

QUESTION 107

CORRECT TEXT

What are 4 tools available to increase Administrator productivity?

Correct Answer:

1. Schema Extract Tool
2. Explorer
3. Data Loader
4. Force.com Eclipse IDE

QUESTION 108

CORRECT TEXT

What are 4 examples of content that can be included in a Visual force page?

Correct Answer:

1. VF Tags
2. Force.com merge tags
3. HTML
4. Java
5. Flash
6. Any other code that can execute w/in a HTML page

QUESTION 109

CORRECT TEXT

What are some common goals of localization?

Correct Answer:

1. Regional administration
2. Local messaging
3. Customization based on particular characteristics of each region

QUESTION 110

What are some drawbacks to S-Controls? Select All that apply.